

Finding Your Leadership Style



WELCOME



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FINDING YOUR LEADERSHIP STYLE

[Edith Demo Heroes Leadership Video.mp4](#)

LEADERSHIP
without **LIMITS**



FINDING YOUR LEADERSHIP STYLE

Social



Analytical



Stabilizing



Persistent



LEADERSHIP
without LIMITS



FINDING YOUR LEADERSHIP STYLE



Dominance: The drive for influence on people and events

Extroversion: The drive for social interaction with others

Patience: The drive for consistency and stability

Formality: The drive for rules and structure .



FINDING YOUR LEADERSHIP STYLE



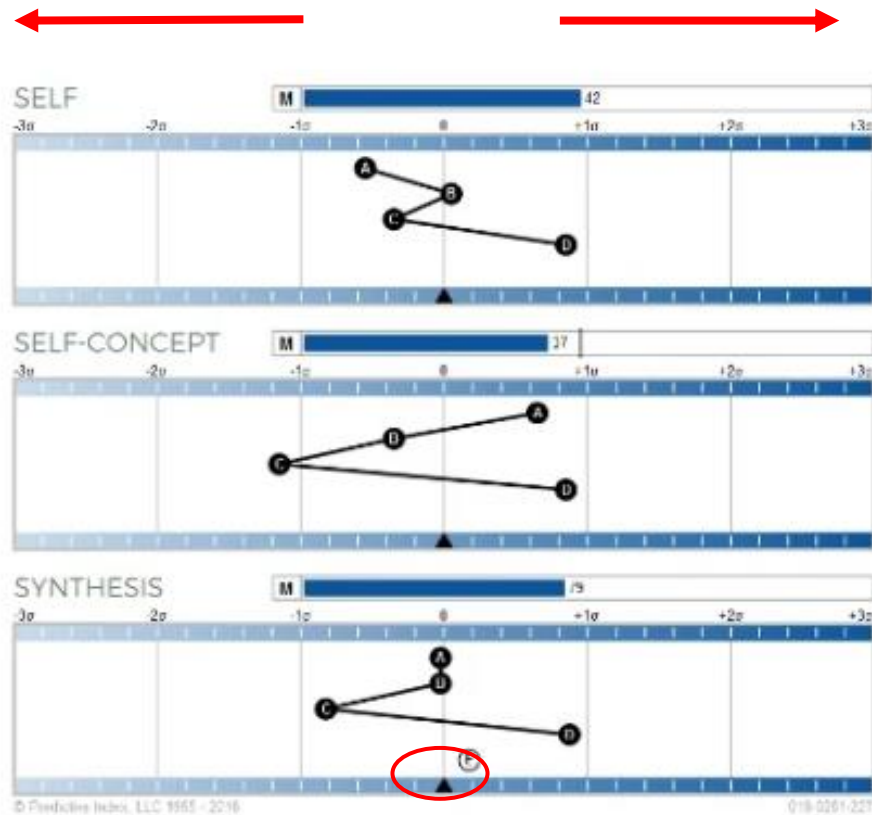
LEADERSHIP
without **LIMITS**



FINDING YOUR LEADERSHIP STYLE

- Highlight what resonate what really stand out to you
- Compare it to what you wrote earlier in the session to what you are reading

FINDING YOUR LEADERSHIP STYLE



Self: Basic motivations and needs

Self-concept: How you think you need to adapt in response to environment

Synthesis: Combination of Self and Self-Concept

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Collaboration Activity One

Part One:

- We want you to find your Reference Profile Image.
- Chat amongst yourself what resonated with your and what didn't. Examples of how your preferences show up at work.

Part Two:

- Within your team we are going to assign you a business challenge and we want you to brainstorm some solutions.
- We don't want to get to burdened with analysis you have about 8 minutes and the team that feels they have a good list of solutions we want you to ring the buzzer as soon as you feel you have a good list.

Collaboration Activity Two

- Join your team at the table that shows your number.
- Look around to quickly notice who is on your team.
- Tools – spaghetti, tape and marshmallow.
 - 20 spaghetti's
 - 1 Yard of Tape
 - 1 Yard of String
 - 1 Marshmallow
- We are going to give you 15 minutes to build the tallest tower that can support a marshmallow.
- The only rule is that the marshmallow **must** go on the top.

WHERE DOES THIS GET REALLY EXCITING?

Once You Know You = You Can Better Understand Others

Our Drives > Needs > Behaviors

Leverage your personal strengths to successfully lead your team